



# Legal Process Outsourcing

## SOLUTIONS FOR THE LEGAL PROFESSION

*Attorneys Doing Real Legal Analysis. Experienced Online Research Techniques. The Business Side of Legal Practice.*

SENCOR's solutions for the legal profession are made up of attorneys performing real legal analysis through a strong proficiency in industry-standard online research tools. We provide legal professionals with services that help them not only in the research or content of the law, but also in the business of their legal practice.

### Legal Research and Analysis

SENCOR's attorneys analyze litigation and transactional forms—including contracts, articles of incorporation and bylaws, letters of credit, pleadings, motions, and even procedural checklists (such as steps in selecting a jury)—from such varied legal areas as Bankruptcy Law, Tax Law, Commercial Law, and Workers' Compensation.

Our legal researchers continuously mine, categorize, and review hundreds of thousands of litigation documents and cases, based on highly subjective legal interpretation.

We prepare guides for lawyers in drafting legal documents for all U.S. jurisdictions. Our attorneys themselves draft these documents in a manner that both complies with existing rules and practices and advances a favorable decision for the customer.

We review filed or yet-to-be-filed litigation documents for compliance to privacy laws, including identification of minors, social security numbers, and dates of birth.

SENCOR's attorneys help high-profile legal authors and academics publish their legal analyses in books and journals by verifying their case and statute citations for relevance and currency.

We format cases, statutes, regulatory information, and analytical law from all jurisdictions and about any practice area for online, CD-ROM, and print publication.

Our lawyers are not only proficient analysts of the content of the law but are also savvy users of different online legal research tools, such as PACER, all the jurisdictional reporters, and the different state-level jurisdictions' Web sites.

### Continuing Relationship

SENCOR understands that, as a legal professional, you would like to maintain an ongoing relationship with your clients. SENCOR provides you with a continuing watch on legal issues that could affect your clients who have ongoing or even closed cases.

- Pending legislation
- Amended regulatory provisions
- New statutes with retroactive effects
- New precedents and decisions
- Corollary cases, such as immigration of family members, divorce and the ensuing settlement of properties and custody hearings, or IP registration and the ongoing patent, trademark, or copyright watch that follows.



## Competitive Intelligence, Client Intake, and Marketing Support

**Practice areas you focus on.** We have helped one of the largest legal information providers determine their market opportunity in several key practice areas, including IP Law and Tax Law.

**Corporate customer segments you want to serve.** We track, review, categorize, and publish in executive digests and field sales force tools, daily significant legal movements in the Fortune 500, such as management changes, earnings reports, compliance activities, site expansions, government sanctions, and settled cases.

**Competitors in your space.** We continuously research and update data about the attorneys, international offices, practice areas, and revenues of the AmLaw Global 100, NLJ 250, Canadian 30, Euro 100, UK top 100, country-specific top 20s, and everyone else from solo practitioners to 50-attorney firms and globally present practices.

**Customers you want to reach.** We have helped hundreds of emerging law firms in writing and presenting their Web pages in a customer-enticing, search-engine optimized, yet legally authoritative manner.

Whether you are a corporate counsel continuously seeking the best situation for your company, an emerging firm seeking to grow your customer base, or an established practice seeking to strengthen your position, SENCOR's legal process outsourcing solutions offer the attorney analysis to meet your legal and business needs.



## About SENCOR

SENCOR is a knowledge process outsourcing organization with 25 years of experience in providing information-based solutions that have contributed to the growth of world-renowned brands in the legal, financial, and publishing markets. Its areas of expertise are Legal Process Outsourcing, Business Intelligence, Competitive Intelligence Research, and Content Development and Publishing. It employs a full-time professional team of researchers, analysts, editors, attorneys, and subject-matter experts in such fields as law, IT, and business intelligence.

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